



Healthcare Industry Consulting Practice

Treat Chronic Benefits Challenges with Strategic Absence Management

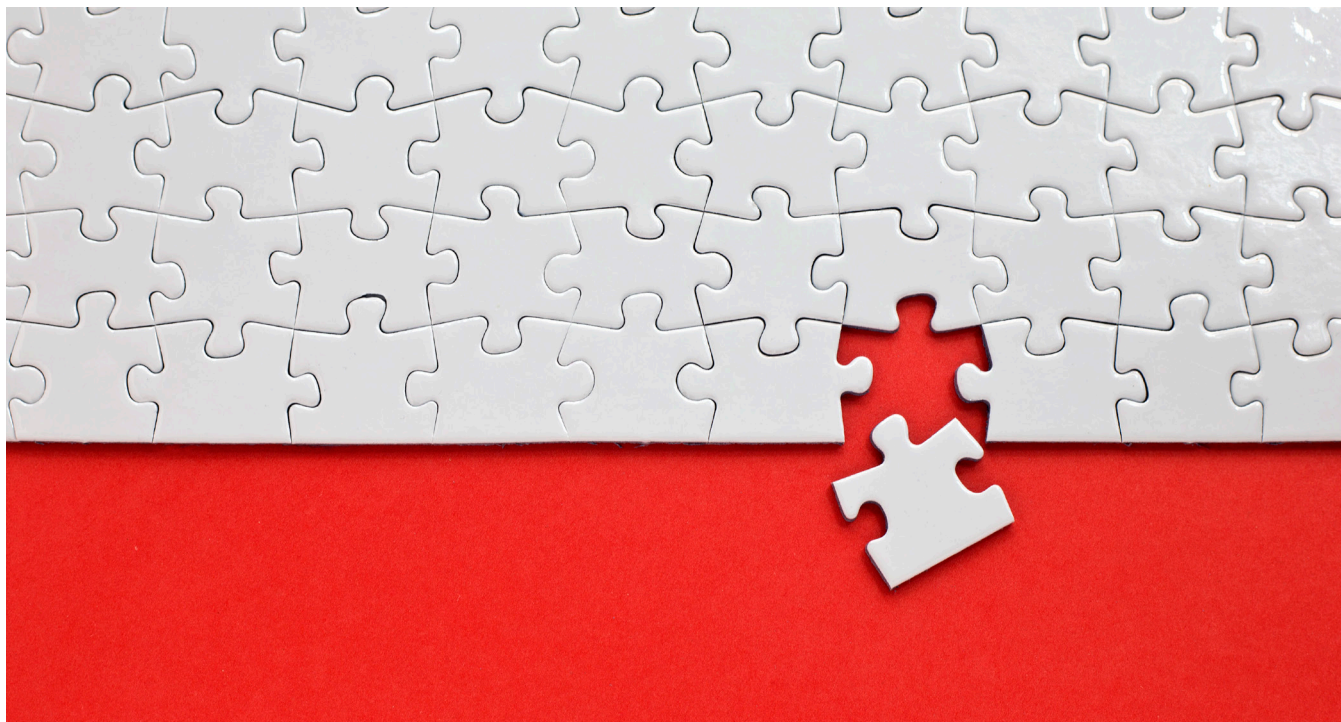
We prove it can be done every day. A strategic absence management — complemented by a well-designed disability & life program — can make meaningful fiscal impacts to systemic, expensive HR problems like recruiting and retaining top clinicians, taming mercurial healthcare costs, and keeping a 24/7 operation running efficiently. Specific expertise is required to deliver this value, and we have it.

Alliant Employee Benefits

Would you see a podiatrist for allergies?

Of course not. It's not their specialty. With deep roots in healthcare, absence management, and disability and life programs, our unique consulting approach and proprietary buying platform make these often forgotten benefit programs perform heroics for our clients year after year. It's why so many healthcare organizations across the country engage us to help them:

- **Understand your disability and life benefit program key metrics.** Our no-obligation opportunity assessment process helps you understand how your disability, life, and absence management programs compare to industry best practice and provides a road map for improvement.
- **Use disability as another way to control healthcare costs.** Over 50% of healthcare costs for employers come from their employees on disability. When you understand the important details and patterns behind the disability claims, we can help you mitigate them in thoughtful way.
- **Get employees back on the job faster.** When absence management policies and practices get attention from us, our well-oiled machine brings progressive and compliant solutions to keep your physically demanding, 24/7 operation running smoothly.
- **Become more attractive to top physicians and nurses.** Through our proprietary buying platform, we can define disability policies by medical specialty with maximums even your top physicians and executives will find valuable.
- **Avoid expensive compliance-related lawsuits.** FMLA, ADA, sick leave rules on state and local levels... we are on top of it all. We guide you through these intricate, ever-changing laws to ensure compliance, and mitigate risk.



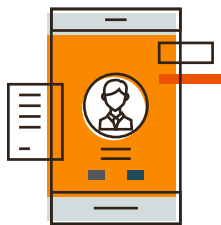


A simple process could save you 15–20%

Without cost, or effort on your part, we'll analyze all aspects of your disability and life insurance program. Knowing the implications these initial numbers reveal, can impact your organization in a significant way. How? You'll get a glimpse of what properly designed disability and life benefits can really do to help solve your bigger problems.

The assessment is free and there is a straight forward process to engage us.

From this initial analysis, we typically find our clients can secure — without disruption — a 15%-20% savings on disability and life benefit premiums through our proprietary Sagewell Healthcare Benefits Trust. Our experience and scale deliver unprecedented buying power.



What if you found a new way to help?

"I wish we'd done this a lot sooner," is a comment we get from our clients often. So please call us at 412-863-4590 to learn how we can impact your biggest challenges with minimal disruption.

FAST FACTS

The Healthcare Industry Team

- Disability and life benefit experts align contracts and plans with industry best practices
- Serves healthcare organizations, from long-term care facilities to large health systems, groups from 500–60,000+ employees.
- Absence management specialists adept at increasing the productivity of healthcare's workforces
- Compliance professionals to guide you through federal, state and local laws to reduce risk and avoid litigation
- Dedicated data analysts to give you and your CFO the right data to make informed decisions
- All are directly available to you as a participant of the Sagewell Healthcare Benefits Trust

Sagewell Healthcare Benefits Trust

- 30+ year track record of solid performance
- 350,000 healthcare employees covered
- 100+ healthcare organization clients that include — Baylor Scott & White; Christiana Care; Mercy Health; PeaceHealth; University of Pennsylvania Health System; University of Pittsburgh Medical Center (UPMC); and UnityPoint Health
- Ability to define disability policies by medical specialty with maximums even top clinicians will find valuable.
- Long-standing carrier relationships with names you'd recognize

The Absence Management Practice

- In depth, data-centric opportunity assessments
- Ongoing compliance consulting on federal, state and local laws
- Proven transitional return to work programs for healthcare workers
- Methods to stem chronic, last minute absences
- Evaluate FMLA administrative structure to identify best fit service model

Creative. Experienced. Engaged. Responsive. That's the Alliant difference.

alliantbenefits.com

